## Stanley G. Tate Florida Prepaid College Foundation, Inc.

**FINANCIAL STATEMENTS** 

June 30, 2023

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#### **INDEPENDENT AUDITORS' REPORT**

Board of Directors and Management Stanley G. Tate Florida Prepaid College Foundation, Inc. Tallahassee, Florida

#### Opinion

We have audited the accompanying financial statements of the Stanley G. Tate Florida Prepaid College Foundation, Inc. (a not-for-profit organization incorporated in the State of Florida), which comprise the statement of financial position as of June 30, 2023, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Stanley G. Tate Florida Prepaid College Foundation, Inc. as of June 30, 2023, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

#### **Basis for Opinion**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditors' Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Stanley G. Tate Florida Prepaid College Foundation, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Stanley G. Tate Florida Prepaid College Foundation, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

#### Auditors' Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditors' report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Stanley G. Tate Florida Prepaid College Foundation, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Stanley G. Tate Florida Prepaid College Foundation, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Can, Riggs & Ingram, L.L.C.

CARR, RIGGS & INGRAM, LLC

Tallahassee, Florida January 17, 2024

# **FINANCIAL STATEMENTS**

### Stanley G. Tate Florida Prepaid College Foundation, Inc. Statement of Financial Position

	Unrestricted General		Scholarship Matching	Other	Total					
June 30, 2023		Operating		Program		Programs		Total All Funds		
		• • • • • • • • • •						,		
Assets										
Current assets										
Cash and cash equivalents	\$	4,331	\$	-	\$	-	\$	4,331		
Investments		90,777		-		-		90,777		
Due from other governments		7,881,077		14,189,351		45,072,777		67,143,205		
Total assets	\$	7,976,185	\$	14,189,351	\$	45,072,777	\$	67,238,313		
Liabilities and Net Assets										
Current liabilities										
Accounts payable	\$	10,095	\$	-	\$	-	\$	10,095		
Due to other governments		56 <i>,</i> 134		-		-		56,134		
Due to beneficiaries		-		14,189,351		45,069,143		59,258,494		
Total liabilities		66,229		14,189,351		45,069,143		59,324,723		
Net assets										
Net assets without donor										
restrictions		7,909,956		-		-		7,909,956		
Net assets with donor										
restrictions		-		-		3,634		3,634		
Total net assets		7,909,956		-		3,634		7,913,590		
Total liabilities and net assets	\$	7,976,185	\$	14,189,351	\$	45,072,777	\$	67,238,313		

### Stanley G. Tate Florida Prepaid College Foundation, Inc. Statement of Activities

` For the year ended June 30, 2023	Unrestricted General Operating	Scholarship Matching Program		Other Programs	Total All Funds
	1 0				
Revenues and other support					
Investment income	\$ 3,276,242	\$ -	\$	- 9	\$ 3,276,242
Contributions of non-financial assets	609,000	-		-	609,000
Donations	61	-		-	61
Administration fees	228,950	-		-	228,950
Total revenues and other support	4,114,253	-		-	4,114,253
Expenses					
Program services - scholarships	95,361	-		-	95,361
Supporting services - general and					
administrative	847,786	-		-	847,786
Total expenses	943,147	-		-	943,147
Change in net assets	3,171,106	-		-	3,171,106
Net assets, beginning of year	4,738,850	-		3,634	4,742,484
Net assets, end of year	\$ 7,909,956	\$ -	\$	3,634	\$ 7,913,590

### Stanley G. Tate Florida Prepaid College Foundation, Inc. Statement of Functional Expenses

	Progr	am Services	Supporting Services			
			Ge	neral and		
For the year ended June 30, 2023	Sch	olarships	Adr	ninstrative		Total
Contributed space, goods and services	\$	-	\$	609,000	\$	609,000
Scholarships		95,361		-		95,361
Marketing agent		-		84,848		84,848
Legal and court reporting		-		60,225		60,225
Consulting		-		58,948		58 <i>,</i> 948
Other changes and obligations		-		28,486		28,486
Travel		-		5,521		5,521
Freight		-		683		683
Banking charges		-		75		75
Total expenses	\$	95,361	\$	847,786	\$	943,147

### Stanley G. Tate Florida Prepaid College Foundation, Inc. Statement of Cash Flows

	Unrestricted General	Scholarship Matching	Other		Total
For the year ended June 30, 2023	Operating	Program	Programs		All Funds
<b>Cash flows from operating activities</b> Change in net assets Adjustments to reconcile change in	\$ 3,171,106	\$ -	\$ -	\$ 3	s,171,106
net assets to net cash provided by (used in) operating activities: (Increase) decrease in:					
Due from other governments Increase (decrease) in:	(6,203,310)	4,742,380	(9,740,702)	(11	.,201,642)
Accounts payable	(8,127)	-	-		(8,127)
Due to other governments	19,554	-	-		19,554
Due to beneficiaries	-	(4,742,380)	9,740,702	4	,998,332
Net cash provided by (used in)					
operating activities	(3,020,777)	-	-	(3	3,020,777)
Cash flows from investing activities					
Proceeds from sale of investments	218,498	-	-		218,498
Net cash provided by (used in)					
investing activities	218,498	-	-		218,498
Net change in cash and cash equivalents	(2,802,279)	-	-	(2	2,802,279)
cush equivalents	(2)002)2707			(-	.,,
Cash and cash equivalents,					
beginning of year	2,806,610	-	-	2	,806,610
Cash and cash equivalents, end of year	\$ 4,331	\$ -	\$ _	\$	4,331
	, -			,	,

The accompanying notes are an integral part of these financial statements.

#### Note 1: DESCRIPTION OF THE ORGANIZATION

The Stanley G. Tate Florida Prepaid College Foundation, Inc. (the Foundation) was created in 1989 and administers the Stanley Tate Project STARS Scholarship Program (formerly the Florida Prepaid Tuition Scholarship Program) and other scholarship programs, on behalf of the Florida Prepaid College Board (the Board). The Board administers the Florida Prepaid College Plan and the Florida 529 Savings Plan. The Stanley Tate Project STARS Scholarship Program provides prepaid scholarships to economically disadvantaged, at-risk students. The Foundation is a direct-support organization of the Board, authorized by section 1009.984 of the Florida Statutes, incorporated under the provisions of chapter 617 and approved by the Secretary of State.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Basis of Accounting**

The accompanying financial statements have been prepared on the accrual basis of accounting in accordance with accounting principles generally accepted in the United States of America (U.S. GAAP). The Financial Accounting Standards Board (FASB) provides authoritative guidance regarding U.S. GAAP through the Accounting Standards Codification (ASC) and related Accounting Standards Updates (ASUs).

#### Cash and Cash Equivalents

Cash and cash equivalents include certain investments in highly liquid instruments with maturities when acquired of three months or less. The Foundation routinely invests its surplus operating funds in money market funds. The Foundation is not required to maintain restricted cash and cash equivalents in separate accounts.

#### Investments

The Foundation's investments include funds held by the State Board of Administration within the Florida PRIME account. These investments are recorded at amortized cost, which approximates fair value. Investments in Florida PRIME are rated AAAm by Standard and Poor's.

#### Due from Other Governments

The Foundation uses the Florida Prepaid College Board to invest excess funds under its Comprehensive Investment Policy. The board calculates the Foundation's investment earnings based on rates provided by the Board's actuary and credits the Foundation's account on a quarterly basis. The rate represents the yield curve based on U.S. Treasury spot rates as provided by the Board's investment consultant.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### Net Assets

The Foundation reports information regarding its financial position and activities according to two classes of net assets that are based upon the existence or absence of restrictions on use that are placed by its donors: net assets without donor restrictions and net assets with donor restrictions.

Net assets without donor restrictions are resources available to support operations and not subject to donor restrictions. The only limits on the use of net assets without donor restrictions are the broad limits resulting from the nature of the Foundation, the environment in which it operates, the purposes specified in its corporate documents and its application for tax-exempt status, and any limits resulting from contractual agreements with creditors and others that are entered into in the course of its operations.

Net assets with donor restrictions are resources that are subject to donor-imposed restrictions. Some restrictions are temporary in nature, such as those that are restricted by a donor for use for a particular purpose or in a particular future period. Other restrictions may be perpetual in nature; such as those that are restricted by a donor that the resources be maintained in perpetuity. Net assets with donor restrictions include funds related to the Path to Prosperity program. Under this program, donors are able to contribute funds to be matched by the Foundation to purchase scholarships for economically disadvantaged students who live in an area with the highest incidents of poverty in Florida.

When a donor's restriction is satisfied, either by using the resources in the manner specified by the donor or by the passage of time, the expiration of the restriction is reported in the financial statements by reclassifying the net assets from net assets with donor restrictions to net assets without donor restrictions.

#### **Revenue Recognition**

The Foundation receives donations from donor organizations with instructions to purchase Florida Prepaid College Plans for specified third-party beneficiaries. The Foundation has no discretion in determining the parties to be benefited and it must deliver the Florida Prepaid College Plans to the specified beneficiaries. Receipt of those donations is not a contribution to the Foundation, nor is the delivery of the Florida Prepaid College Plans an expense of the Foundation. The unexpended funds from the donors are classified as amounts due to beneficiaries. The Foundation charges an administration fee to purchase Florida Prepaid College Plans, which it records as administration fees on the statement of activities.

#### Note 2: SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

#### **Contributed Salaries and Services**

The Florida Prepaid College Board provides support to the Foundation in the form of contributed personnel costs and services. The fair value of the contributed salaries and services is provided by Florida Prepaid College Board's management.

#### Functional Allocation of Expenses

Directly identifiable expenses are charged to programs and supporting services. Management and general expenses include those expenses that are not directly identifiable with any other specific function but provide for the overall support and direction of the Foundation.

#### Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

#### Subsequent Events

Management has evaluated subsequent events through the date that the financial statements were available to be issued, January 17, 2024, and determined there were no events that occurred that required disclosure. No subsequent events occurring after this date have been evaluated for inclusion in these financial statements.

#### **Recent Accounting Pronouncements**

In February 2016, the FASB issued ASU 2016-02, Leases (Topic 842). The guidance in this ASU and its amendments supersedes the leasing guidance in Topic 840, entitled Leases. Under the guidance, lessees are required to recognize lease assets and lease liabilities on the statement of financial position for all leases with terms longer than 12 months. Leases will be classified as either finance or operating, with classification affecting the pattern of expense recognition in the statement of activities. The Foundation was not significantly impacted by the implementation of this ASU.

#### **Note 3: FINANCIAL ASSET AVAILABILITY**

The Foundation maintains its financial assets primarily in cash and cash equivalents, Florida PRIME accounts, and investments managed by the Florida Prepaid College Board. The following reflects the Foundation's financial assets as of the statement of financial positon date, reduced by amounts not available for general use within one year of the statement of financial positon date because of contractual or donor-imposed restrictions.

Cash and cash equivalents	\$ 4,331
Investments	90,777
Due from other governments	67,143,205
Financial assets at year-end	67,238,313
Less those financial assets unavailable for general expenditures within one year, due to:	
Held for Scholarship Matching Program	14,189,351
Held for other programs	45,069,143
Restricted by donors for other programs	3,634
Financial assets available to meet cash needs for general expenditure	
within one year	\$ 7,976,185

#### **Note 4: DUE TO BENEFICIARIES**

The Foundation receives donations from donors and purchases Florida Prepaid College Plans for the donor's designated beneficiaries. The unexpended funds from these donors are classified as due to beneficiaries. The receipts and disbursements of the funds received are as follows:

Balance, June 30, 2022	\$ 54,260,162
Donations	19,581,502
Payments on behalf of donors	(14,583,170)
Balance, June 30, 2023	\$ 59,258,494

#### Note 5: REVENUE

The Foundation recognizes revenue at a point in time for all of its administration fee revenue, which is when the payment is made to purchase the Florida Prepaid College Plan.

The Foundation had no contract assets or liabilities at the beginning or end of the year ended June 30, 2023.

#### Disaggregated Revenue

A summary of disaggregated revenue information follows:

Ear tha	voar	ondod	luna	20	2022
For the	yeur i	enueu	June	50,	2023

Revenue related to contracts with customers - point in time Administration fees	\$ 228,950
Non-contract revenue and support	
Investment income	3,276,242
Contributed salaries and services	609,000
Donations	61
Total revenue and other support	\$ 4,114,253

The Foundation's customers are primarily non-profit and private organizations purchasing plans to utilize the Foundation's resources to create scholarship opportunities to students in the State of Florida.

#### Note 6: CONTRIBUTIONS IN KIND

All donated space, services, and goods were utilized by the Foundation's supporting services. There were no donor-imposed restrictions associated with the contributed space, services, or goods.

#### Note 6: CONTRIBUTIONS IN KIND (Continued)

The following reflects the components of donated space, services and goods contributed by the Florida Prepaid College Board:

Supporting Service	Donated Space	Donated Services	Donated Goods	Total
Salaries and benefits	\$ -	\$ 487,000	\$ -	\$ 487,000
Records administration	-	78,000	-	78,000
Rent	25,000	-	-	25,000
Equipment and supplies	-	-	14,000	14,000
Audit fees	-	5,000	-	5,000
Total contributed space, goods and services	\$ 25,000	\$ 570,000	\$ 14,000	\$ 609,000

Donated space is valued at the actual facility expense incurred by the Florida Prepaid College Board related to the Foundation's operations based on staffing. Donated salaries and benefits are valued based on the actual wages paid to Florida Prepaid College Board staff in support of the Foundation's operations. Donated records administration, marketing, and audit services are valued at the standard hourly rates charged for those services. Donated goods are valued at the Foundation's proportional share of actual expense incurred by the Florida Prepaid College Board.

#### Note 7: RELATED-PARTY TRANSACTIONS

The Foundation purchases Florida Prepaid College Plans on behalf of selected scholarship recipients. Florida Prepaid College Plans at a cost of \$14,583,170 were purchased during the year ended June 30, 2023. In accordance with 1009.983(5), Florida Statutes, the chair of the Florida Prepaid College Board serves on the Board of Directors of the Foundation.

The Florida Prepaid College Board provides certain administrative expenses to the Foundation under a contractual agreement expiring December 8, 2026. For the year ended June 30, 2023, contributed space, services and goods were valued at \$609,000.

Amounts due from the Florida Prepaid College Board total \$67,143,205, and amounts due to the Florida Prepaid College Board totaled \$56,134, as of June 30, 2023.

#### **Note 8: INCOME TAXES**

The Foundation is a non-profit organization, exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes is shown in the accompanying financial statements.

The Foundation follows accounting requirements associated with uncertainty in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, *Income Taxes*. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2023, the Foundation has no uncertain tax positions that qualify for recognition or disclosure in the financial statements. Management and legal counsel determined federal income tax returns were not required to be filed.

#### Note 9: CONCENTRATION OF CREDIT RISK

Custodial credit risk for deposits is the risk that in the event of a bank failure, the Foundation's deposits may not be returned to them. Cash deposits consisted of interest bearing demand accounts at one financial institution, which is entirely insured by collateral pursuant to The Florida Security for Public Deposits Act (the Act). The Act establishes guidelines for qualification and participation by banks and savings associations, procedures for the administration of the collateral requirements and characteristics of eligible collateral. Under the Act, the Foundation's deposits in qualified public depositories are totally insured. The Foundation had no cash or cash equivalents held outside of qualified public depositories at June 30, 2023.

At June 30, 2023, the Foundation also had \$90,777 on deposit with the Florida State Board of Administration held in the Florida PRIME account, shown as investments on the face of the financial statements. Florida PRIME represents a pool of investments whereby the Foundation owns a share of the respective pool, not the underlying securities. Cost approximates fair market value. While Florida PRIME is not registered under the 1940 Act or regulated by the SEC, the Foundation believes the credit risk related to these balances is minimal. The Florida PRIME is rated by Standard and Poor's as AAAm, and provides the Foundation with daily liquidity.